

**Hot off the press:** Paid sick leave ordinances have changed in San Diego and Los Angeles, with stiff penalties of up to \$120 per employee per day for each violation. Plus, if you as the employer retaliate against an employee, the damages are tripled. Obviously, being up to speed on these ordinances is important. Read helpful information from Barrett Business Services [here](#).



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# Briefly

## ► How will local and state ballot measures affect our industry?

Several *local* measures on the Nov. 8 ballot, if passed, may affect the construction climate in San Diego. Here's a summary of some key ones.

**Prop. A – San Diego County Road Repair, Transit, Traffic Relief, Safety and Water Quality Measure** – This will invest billions in highway, transit, open space, bike, and pedestrian projects; the ballot measure includes a Priority Corridors Program to advance completion of more than a dozen highway and transit projects within 15 years. Read more from SANDAG [here](#).

**Prop. C – Downtown Stadium Initiative** – Proponents estimate a new integrated convention center expansion / stadium would cost about \$1.8 billion. That's a lot of construction dollars.



**Prop. H – Purchasing and Contracting Clean-up Language** – This will shift provisions that address procuring and contracting public works, goods, services, and consultants to the San Diego Municipal Code and will allow for more flexibility in the City of San Diego's competitive procurement and contracting processes by using modern methods of publishing notices.

**Prop. EE – School Bonds** – Most of the propositions aimed at increasing or maintaining a tax rate will raise money for new construction or for performance of deferred maintenance on facilities. Prop. EE, however, funds not construction, but the purchase of devices such as laptops, eTablets, and iPads.

*State* measures of importance to us include one of special significance.

**Prop. 51 – Kindergarten through Community College Public Education Facilities Bond Act** – This \$9 billion state school bond will fund projects and provide matching funds for local bonds. Six billion dollars will be allocated for K-12 new construction and modernization.

## ► Goodbye, bonded warehouse provision

Have you had the experience of being unable to bill and be paid for stored materials because of the San Diego Unified School District's requirement that materials must be stored in a bonded warehouse?

Good news! This archaic requirement has been lifted, and the District will be removing it from all future contracts.

Meanwhile, if you're being told the bonded warehouse provision still applies, ASA has confirmed with the District that its staff is amenable to revisiting a reasonable request for payment in existing contracts while they await new verbiage from the specification-writing team.

We'll notify you once the new verbiage is made available.



**Who worked this magic to make the bonded warehouse provision disappear? The hardworking ASA members who volunteer to serve on our Economic Development & Government Relations Committee, that's who!**

## ► Voting made easier

Did you know you can receive your sample ballot and voter information pamphlets in your email inbox instead of your mailbox?



Yes! Save taxpayer dollars and hundreds of tons of paper at the same time. You can sign up [here](#).

## ► What are you waiting for?

A \$100 Visa card has your name on it, and so does free ASA membership.

Claiming these rewards is really pretty easy. For the cash prize, bring in one new ASA member. Then, bring in a second one in the same fiscal year and enjoy paying no ASA dues for a year.

More good news: You don't have to go out and make the please-join sales pitch yourself. Just give [Nancy Grimes](#) the names of potential new members and she'll take it from there.

**Congratulations to the four members who just became \$100 richer:** Doug Ladderbush of **Rocky Coast Builders**; Richard Gabaldon of **Brady SoCal**; David Blackston of D.A. **Whitacre Construction**; and Kari Kyne of **Kyne Construction**.

## ► Your ASA president says ...

I would like to say thank you to the 2016-2017 board of directors and committee chairs for a successful strategic planning session last month. The success of the organization depends on their support and positive attitudes toward continual improvements for our members here in San Diego.

Over the next several months our goal is to take ASA to the next level in subcontractor, industry partner, and affiliate relations and provide effective partnerships within our community.

As always, I encourage you to get involved in ASA and be a part of a committee within the organization.



Frank Robledo  
ASA President  
[frbledo@dyna-sd.com](mailto:frbledo@dyna-sd.com)

## ► Old company, new look

Have you noticed something different about ASA member California Sheet Metal?

After doing business for more than 100 years, the company has rolled out a full rebrand, including a new logo, tagline, and website, which you can see [here](#).



## ► Get your piece of the pie



Are you interested in teaming with a general contractor known for building San Diego landmarks? A GC that plans with ingenuity, builds with integrity, and manages with assurance?

If you answered yes, the first step is to attend ASA's Oct. 27 Meet Your General Contractor event, where you can rub shoulders with representatives of **Hensel Phelps**.



This top-notch GC's collaborative approach, proven processes, innovative technology, and streamlined methods of communication allow the company to deliver exceptional service at every stage of the life of a facility.

The company's goal is to build ongoing relationships, not only with clients, but with subcontractors as well. Why not initiate a relationship now?

- Oct. 27 - 3 pm to 5 pm
- 9404 Genesee Ave., La Jolla
- Members only
- No walk-ins
- Limited to the first 25 members who register
- Get full details and [register today](#) to Meet Your General Contractor.

## ► Growing pains?

Growing your business can be tough, but our upcoming ASA educational seminar can make it less painful.

**Growth: Vision to Execution** will give you solid strategies you can employ to increase your business' size and profits.

The October 25 seminar will be presented by Chris Coughlan of **Big Fish Consulting** and ASA member Michael Valenzano of **BBSI**.

You can sign up for this event [here](#). Also, watch for news of four other workshops being planned for 2017 by the Educational Committee. Topics will be BIM, Bluebeam, Contract Pitfalls, and Employee Handbooks.

**Do you have a topic idea for an education workshop?** Contact [Nancy Grimes](#).

## ► Free is a beautiful thing

Great publicity for your company is always good, and it's even better when you can obtain it free.

ASA runs an ad in **Contractor News & Views** every month featuring an ASA-member company that promotes the value of joining our chapter.

This month, James Simpson of **Pacific Southwest Structures** volunteered to take the spotlight. Check out his ad [here](#) and contact [Nancy Grimes](#) to take advantage this great opportunity.



*We Build Relationships*

# What's Happening

ASA events fill up quickly. We suggest you reserve your spot as soon as possible so you won't miss out!

- *Members-only event*
- *Non-members welcome*

**OCT 25** Educational Seminar

**OCT 27** Meet Your General Contractor - Hensel Phelps

**NOV 7** Fall Golf Classic @ San Diego Country Club

**DEC 7** Holiday Casino Night / Bay Cruise @ Bahia

**JAN 11** Annual Legal Update @ The Butcher Shop

**JAN 25** Meet Your General Contractor

## ► Picked up a six pack

How about reaching out to these new ASA members by welcoming them with an email, a phone call, or a handshake? Click on company names to visit websites.

► **Aiken Ford Lumber Co.** - Dave Ramos - 541-341-0223 or [buywood@aikenlumber.com](mailto:buywood@aikenlumber.com)

► **Bickmore** - Jon Paulsen - 944-310-7713 or [jpaulsen@bickmore.net](mailto:jpaulsen@bickmore.net)

► **Bright Ideas** - Alex Kamergorodsky - 888-353-1113 or [info@youarebright.com](mailto:info@youarebright.com)

► **HD Supply & Industrial White Cap** - Russell Ek - 951-252-7033 or [russell.ek@hdsupply.com](mailto:russell.ek@hdsupply.com)

► **J&B Materials** - Jeff Young - 619-447-2413 or [jyoung@jbmaterials.com](mailto:jyoung@jbmaterials.com)

► **Trench Shoring Co.** - Barry Corea - 858-530-2500 or [barry@trenchshoring.com](mailto:barry@trenchshoring.com)